AB Retaining Wall Estimating Tool

The new web-based AB Estimating Tool is designed to save time while helping to educate on what needs to be considered, estimate the project accurately while following the industry's zero wall failure initiative, and prepare quality results that will help sell the project. From pricing sheets to site concept details and elevation views, this tool will help elevate your proposals and bring value to your customers.



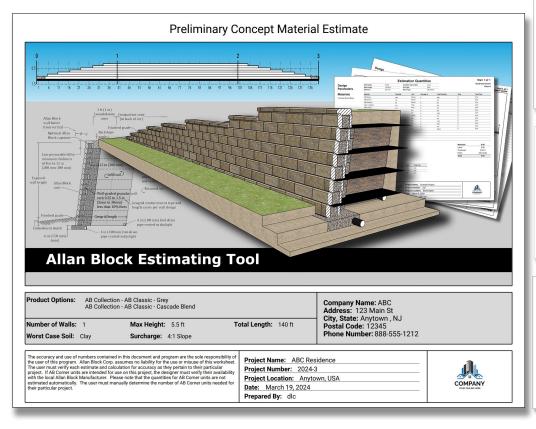
Create a Professional Project Proposal

Completing a proper estimate is one of the most time-consuming

tasks a contractor must deal with. Having an accurate estimate can make or break a contractor's ability to make a profit on the project. Fortunately, Allan Block has provided a solution to the task of completing a proper estimate.

How can we help you communicate to your customers what you can provide to help them understand the scope of your proposal and a clear picture of what they will be getting if they choose you to be their supplier or contractor? With a professional proposal that is customized with your company name and details as well as the terms and conditions that will govern their obligations to your company, you will set yourself apart from your competitors and answer the questions that come during the proposal stage. This should in turn lead them to signing an agreement with you to supply product or to create the additional land or outdoor living space they want or need.

We have taken a three-step approach to the development of our new AB Estimating Tool: Educate, Estimate, Sell





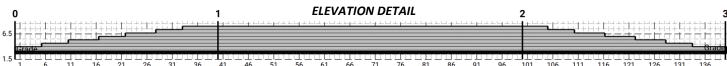
Preliminary Concept Elevation View

CONCEPT DETAIL Set 1 Set 2 Set 2 Set 3 Set 3 Set 4 Set 5 Set 5

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Scope of Work				Page 1 c
Rem Description	U004	Qty.	Price	Estimate
Preconstruction Activities				\$0.00
Utility Locating Services Contacted for Identifying Utilities on Property				\$0.00
Pernits Pulled				\$0.00
For Installation of Allan Block (All) Segmental Retaining Walls:			_	\$0.00
Excevate, remove and haut off excess material	CU. YO's			\$0.00
Provide and install a minimum of 6 inches of compacted aggregate for base pad	Tons			\$0.00
Provide and install base course of Allan Block wall's in accordinace with the layout on approved plans	UF			\$0.00
Backfill with 12 inches of clean crushed stone directly behind the wall and clay beyond that	Toes			\$0.00
Provide and install geogrid to a depth of 70% of wall height and every two courses of block	51			50.00
Type of Geogrid to be used:				\$0.00
Provide and stack subsequent rows of black to the needed height - backfill & compact as outlined above	19		_	\$0.00
Adhere All Cops with concrete adhesive	LP			50.00
AB Style AB Color				\$0.00
For Installation of Patio Wall and/or Courtyard (CV) Material				\$0.00
Excavate, remove and haul off excess material	CU. YD's		$\overline{}$	\$0.00
Provide and Install a minimum of 4 inchs of compacted aggregate for base pad	Toes			\$0.00
Provide and Install CY wall/s in accordance with the layout on approved plans	12			\$0.00
Adhere CY caps with concrete adhesive	LF			\$0.00
			Total	\$0.00
appon-receipt of approved estimate, Jeff Gunderson will provide final documentation on project along with contract for approve Customer Signature:	4.			

SCOPE OF WORK



AB Retaining Wall Estimating Tool

Educate - Gain a thorough understanding as you work through the AB Estimating Tool. Information is presented in a way that will help educate you on the How and Why along with links to answer questions and help make appropriate choices.

- ⇒ Allan Block Workshop Videos
- ⇒ Useful Resources
- ⇒ On Screen Definitions & Examples







Estimate— This tool will provide an estimate of all materials needed. Depending on who will be using the tool, the addition of labor, equipment, pavers, and so much more can be included in the estimate. The tool will allow you to layout and estimate multiple walls on the same site and have their material quantities detailed by each wall and in a summary fashion.

Sell— The Proposal Package will provide a professional output that can create a preliminary estimate for project costs based on the industry best practices for both design and construction.



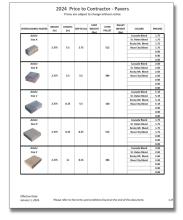
- ⇒ Cover Page
- ⇒ Elevation view
- ⇒ Estimation Quantities per Wall
- ⇒ Estimation Summary
- ⇒ Proposal (contractor)
- ⇒ Scope of Work (contractor)
- ⇒ Contract (contractor)
- ⇒ Equipment Estimation
- ⇒ Concept Detail

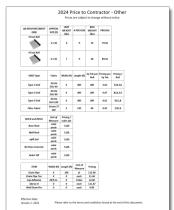
Integrate your Project Proposal with specific pricing for both materials and the product you suggest to provide, including pavers and seating walls.

The pricing spreadsheets that accompany the AB Estimating Tool provides the ability to set pricing that is flexible enough for different market segments, customer groups, and even project specific needs. Quoting projects becomes much easier each time you help with an estimate, saving you and your team valuable time.











NOW AVAILABLE IN 11 LANGUAGES!!



